

# What are the problems?



# Congestion and CO<sub>2</sub> **Transport waste**

### Lack of public transport



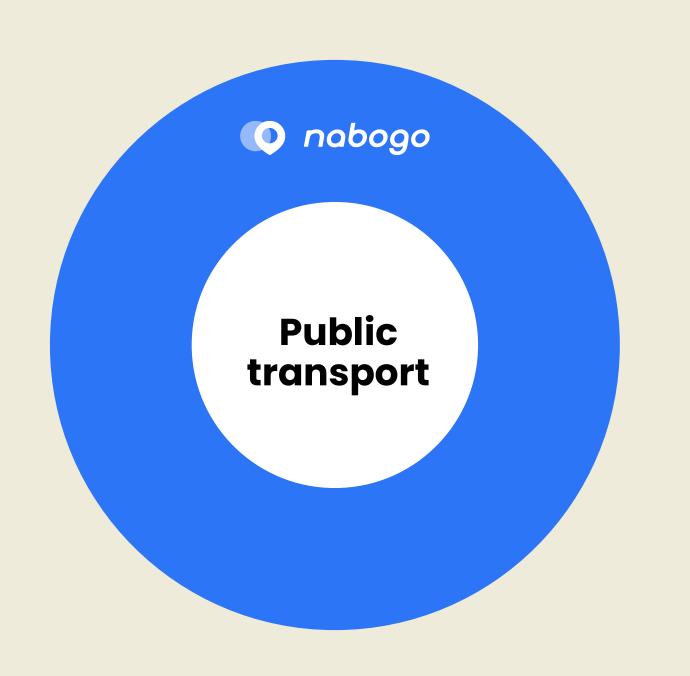
# How do we solve the problems?





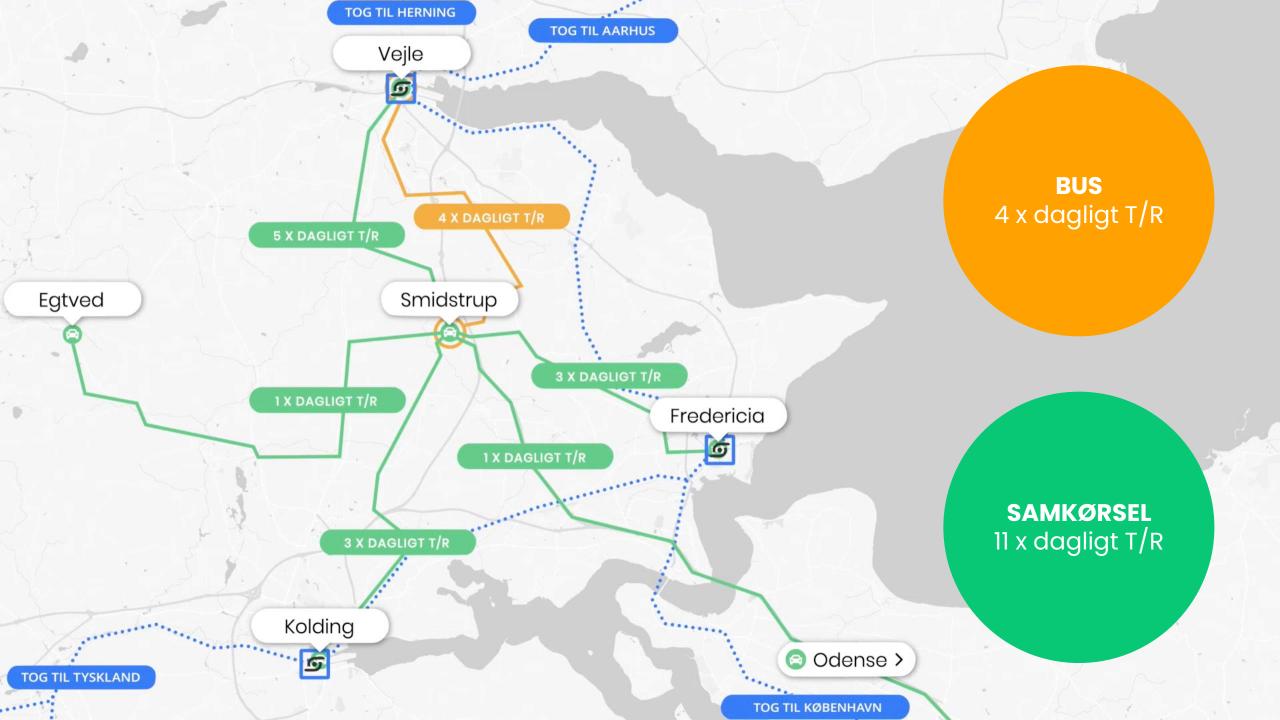
Public transport

We expand the reach (and relevance) of public transport



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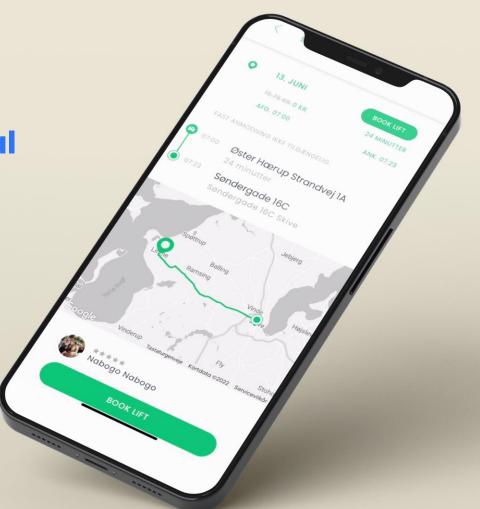
Nabogo is an app where you can easily find and offer rides

For everyday trips

Digital meeting points enable rural carpool routes with easy pick-up

 Fee-free, set prices and subsidy scheme

Open system (like PT)





#### ... And integrated with public transport

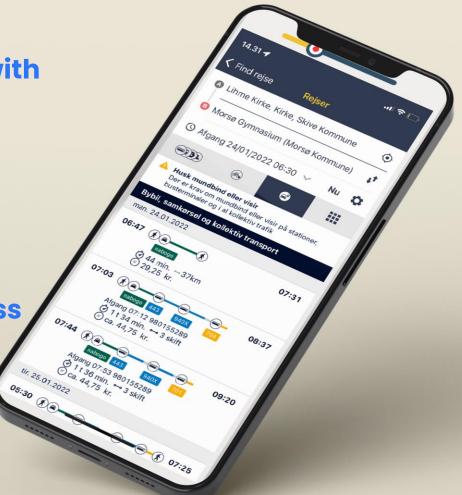
 Nabogo display public transportation with feed from Rejseplanen (DK), Entur (N),
Trafiklab (S) and 9292 (NL)

 Digital mobility hubs in app make combination trips easy

Payment is possible with commuter pass

Nabogo is shown on Rejseplanen,
including combination trips

Planned for Entur and 9292 in 2024









# How do we make money?

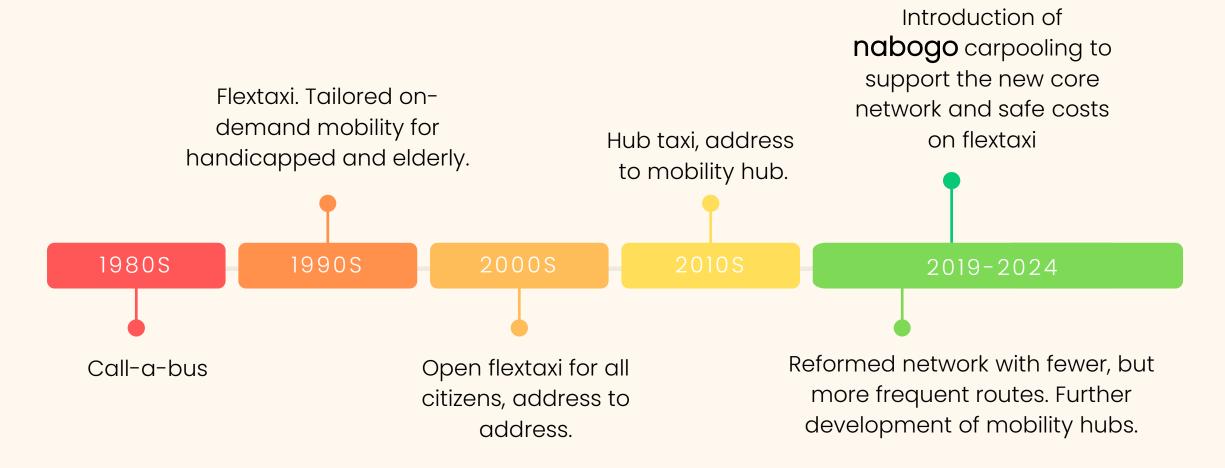




#### The Danish Model for Carpooling

- Focus on rural district mobility with high benchmark cost
- Co-developed with PTAs og municipalities (our customers)
- Exported to the Netherlands, Norway and Blekinge

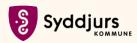
### Development of public transportation in Denmark













#### **Horsens Kommune**



















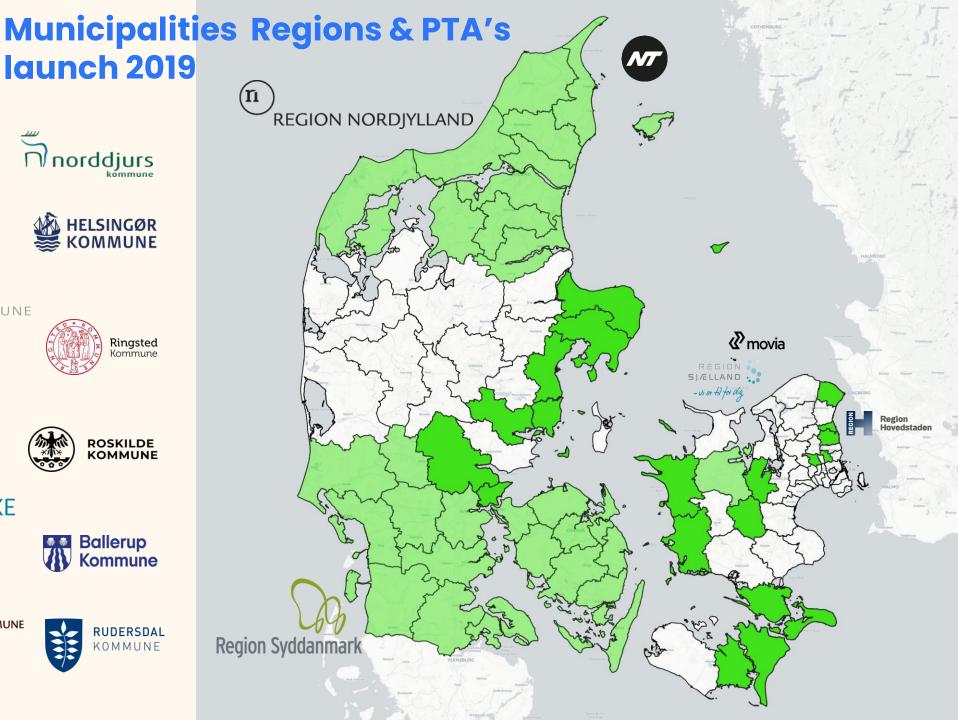


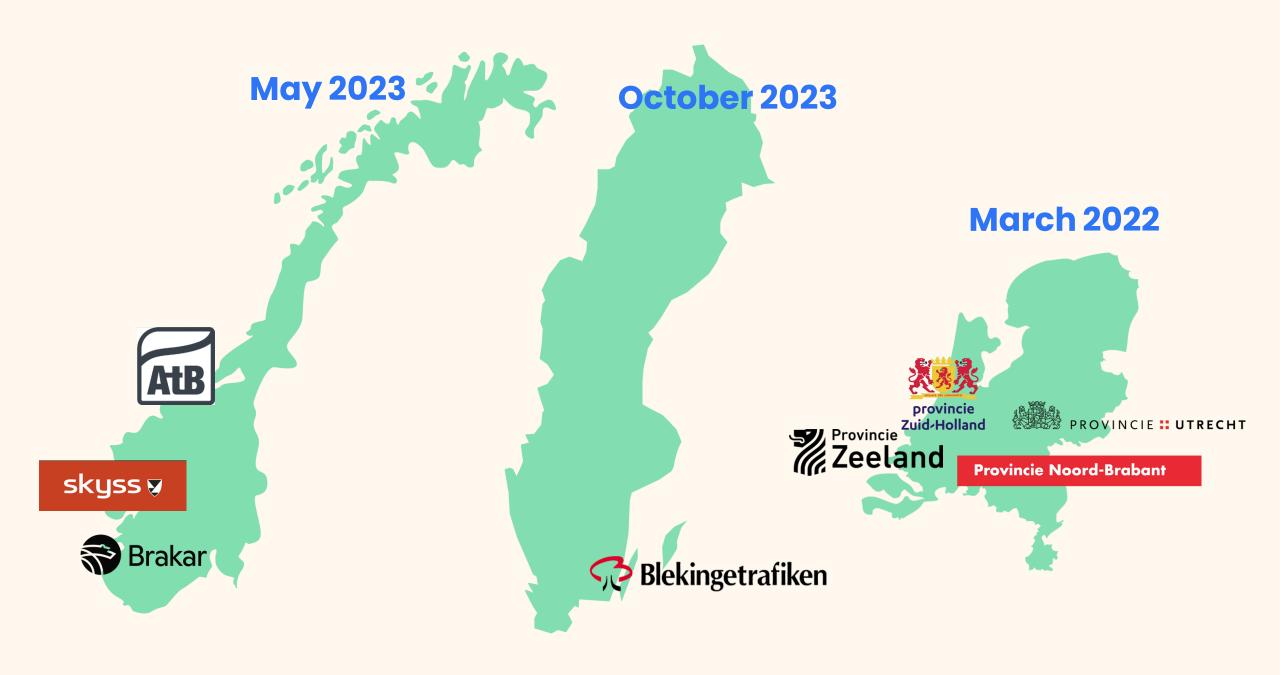








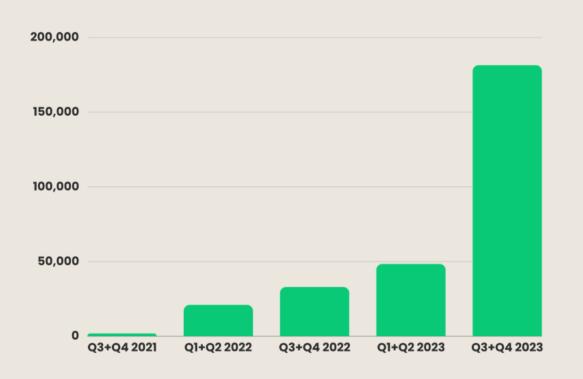




#### Can we deliver?



Number of carpools



0,5-1 mio.

2024

230.000

2023

**54.000**2022











### The best rural first/last mile-service in Europe

Country/-ies Points

			POILITS
Nabogo	Carpooling	DK, NL, NO, SE	28
RezoPouce	Carpooling	France	25
Plustur	On-demand	Denmark	24
Automaatje	Shared cars	The Netherlands	23
Klaxit	Carpooling	France	23
			U

Type

Service

## Thank you for listening

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