# MFCC - Multi-Fleet Coordination & Collaboration

Alexander Seward Veridict AB

Project time line: Q1 2022 – Q2 2023 (ongoing project)





### **Partners**

- Björcks Busstrafik
- Högbergs Bussresor
- Blåklintsbuss
- Charterbuss

- LG Lönns Buss
- MK Bussresor
- Veridict (Coordinator)







#### Make bus operators work better together

- Primary focus: Bus operators private companies
  - ~900 companies in Sweden mainly SMEs



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Indirect focus: Riders – End customers









## **Project goals**



- Work closely with participating bus operators to identify both joint and specific challenges in commercial traffic
- Establish an open infrastructure to interconnect operators and customers in a joint platform
- Develop synergies with adjacent fields, e.g. Public Transport and MaaS sites
- Implement and evaluate specific functions in a traffic pilot, involving all participating bus operators, in commercial traffic







## Some results

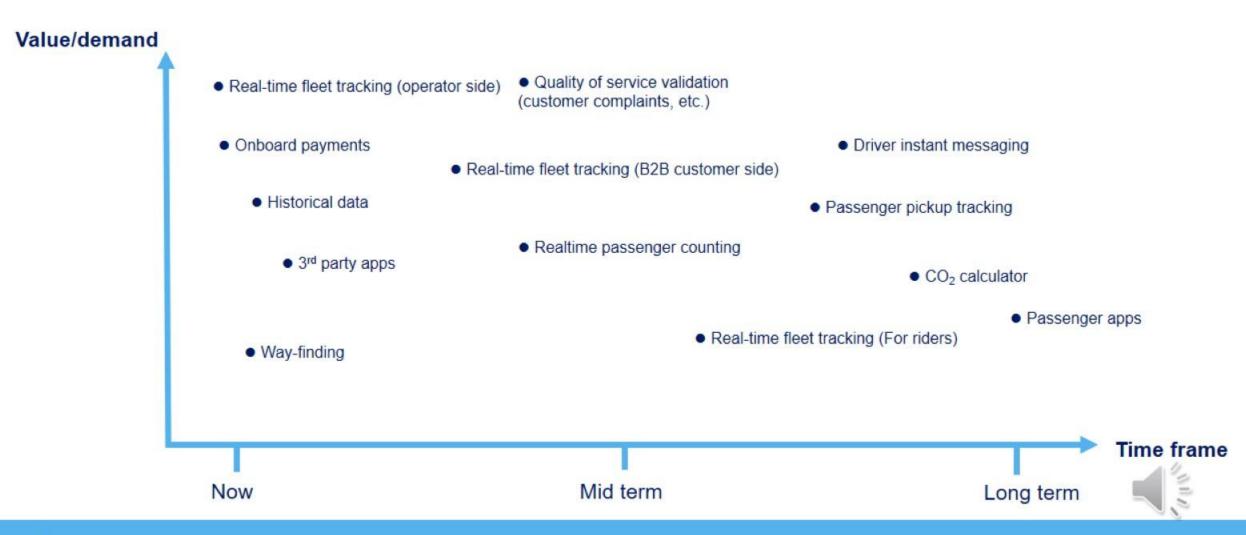
- Established a good understanding of bus companies' businesses and operations
- Market analysis Busskartan.com
- Successful traffic pilot, including installation of hardware in ~35 participating buses from 6 different bus operators
- Enterprise Mobile Management solution everything remotely controlled
- Scalable connectivity platform Ericsson IOT Accelerator
- Integrated on-board payment solution Paypal/Zettle
- Integration of several 3<sup>rd</sup> party applications
- Collaboration with Samsung Electronics pre-configured hardware out-of-the-box
- External presentations held with customers and organizations







#### **Functions**







## Key take aways

- Small and medium sized operators are important to maintain a diverse and rich supply of sustainable services
- Lower resources and lack of own R&D departments limit the DIY capability
- Mutually competing bus operators are open to collaboration
- The private car is the biggest common competitor
- Additional efforts are needed to fully close the digital gap for all SME operators
- Further joint collaborations between the transport sector and the Tech/IT sector is beneficial







# Thank you

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